

## Performance and risk statistics<sup>1</sup>

700

600

500

400

300

200

100 Apr 04

	Fund	Benchmark	Outperformance	
1 year	15.0%	16.3%	-1.3%	
3 years	14.6%	15.3%	-0.7%	
5 years	11.8%	8.7%	3.1%	
Since inception	21.3%	16.5%	4.8%	
All performances annualised				
	Fund		Benchmark	
Annualised deviation	15.1%	)	13.8%	
Sharpe ratio	-0.5	5	-0.6	
Maximum gain*	54.9%	)	40.4%	
Maximum drawdown*	-37.4%	)	-35.6%	
% Positive months	66.7%	)	64.9%	
*Maximum % increase/decline over any period				
Cumulative performance since inception				

i ortrono manager			
Fund category	South African - Equity - General		
Fund objective	To provide strong capital growth and a total portfolio return that is in the top quartile for general equity funds.		
Risk profile	Medium - High		
Suitable for	Investors who are in their wealth accumulation phase, seeking exposure to the domestic equity market. A typical investor would be able to withstand short-term market fluctuations in pursuit of maximum capital growth over the long term.		
Benchmark	South African - Equity - General funds mean		
Launch date	26 April 2004		
Fund size	R699.9 million		
NAV	514.60 cents		
Distribution dates	30 June, 31 December		
Last distribution	30 June 2013: 2.44 cpu		
Minimum investment	Lump sum: R5 000; Debit order: R500		
Fees (excl. VAT)	Initial fee: 0.00% Financial adviser fee: max 3.00% Ongoing advice fee: max 1.00% pa Annual management fee: 1.25%		
TER <sup>2</sup>	1.50% per annum		

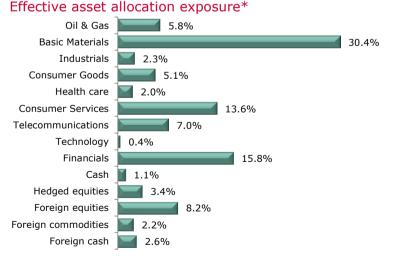
Gavin Wood

Apr 07

Oct 05

Kagiso Equity Alpha Fund

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Oct 08

\_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_

Benchmark

Apr 10

Oct 11

Apr 13

Source:Morningstar

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## Top ten equity holdings

Portfolio manager

	% of fund
Standard Bank	8.4
Lonmin	7.4
MTN	6.6
Firstrand/RMB	6.4
Sasol	6.0
Naspers	5.2
AECI	5.2
Tongaat Hulett	5.0
Anglo American	4.4
Mondi	3.7
Total	58.4

----- Unconventional thinking. Superior performance

\* Please note that effective asset allocation exposure is net of derivative positions.

The Kagiso unit trust fund range is offered by Kagiso Collective Investments Limited (Kagiso), registration number 2010/009289/06, a voting member of the Association for Savings and Investment SA (ASISA). Kagiso is a subsidiary of Kagiso Asset Management (Pty) Limited [a licensed financial services provider (FSP No. 784)], the investment manager of the unit trust funds. Unit trusts are generally medium to long-term investments. The value of units will fluctuate and past performance should not be used as a guide for future performance. Unit trusts are traded at ruling prices and can eragage in scrip lending and borrowing. Exchange rate movements, where applicable, may affect the value of underlying investments. So used as of the encluded in the overall costs. All funds are valued and priced at 15:00 each business day and at 17:00 on the last business day of the month. Forward pricing is used. The deadline for receiving instructions is 14:00 each business day in order to ensure same day value.

<sup>1</sup> Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A Net Asset Value (NAV) prices with income distributions reinvested. NAV refers to the value of the fund's assets less the <sup>2</sup> The Total Expense Ratio (TER) is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end June 2013. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TERs.

Client service 0800 864 418



## Quarterly commentary

The fund delivered reasonable outperformance of peers in a volatile quarter for markets, driven by good stock selection. Comments from the US Federal Reserve hinting at a possible deceleration of stimulus, concerns around a Chinese slowdown and the weak South African economy were key themes during the quarter. It is still early, but there are signs that a market environment, for which we have been positioned for over a year, is finally coming to pass, with valuations driving this view.

US economic activity appears to be improving, but remains significantly below potential. The Eurozone faces significant challenges as it grapples with debt in its periphery and an increasingly negative demographic burden as its population ages. China's growth prospects remain high, but are decelerating as the new leadership undertakes necessary structural reforms and reins in excessive credit extension.

The South African economy remains weak and vulnerable. Lacklustre manufacturing, slowing household spending and a struggling mining sector, all contributed to a weak 0.9% GDP growth rate in the first quarter. In addition, the large 'twin deficits', high and rising inflation, falling commodity prices and a credit-driven consumption boom, which is now showing signs of unwinding, are all contributing to a fragile economic outlook.

With the exception of Japan, global markets performed poorly in June as news of the Fed's stimulus tapering saw a repricing across risky asset classes and bond markets. Yet, despite the sharp sell-off in June, most developed equity markets performed well over the quarter. The US market (S&P 500 Index) ended the quarter up 2.4%, the Japanese market was a strong performer, with the Nikkei 225 Index gaining 10.3%, however the UK market (FTSE 100 Index) fell 3.1% as did the MSCI Emerging Markets Index, which was down 9.1% (in US dollar terms).

The local equity market hit a new high in May, but then fell sharply during June to end the quarter down 0.2%. In line with the previous quarter's trend, Industrials (up 6.9%) outperformed the broader market, driven by rand-hedge stocks which were boosted by the depreciating currency. The positive trend in domestic industrials has again been fuelled by foreign buying, with equity inflows totalling R19.7 billion over the quarter, up from R3 billion in the previous quarter.

Financials (down 1.6%) and Resources (down 11.8%) once again lagged. Resources continue to underperform as the prospect of lower stimulus and concerns around Chinese demand contributed to pressure on commodity prices. Most commodities relevant to South African miners fell in US dollar terms. Iron ore was down 15%, copper lost 11.1%, platinum fell 14.9% and gold was down 22.8%. The oil price (Brent Crude) ended the quarter 7.4% lower.

The rand had another difficult quarter, weakening 6.5% against the US dollar and 7.9% against the Euro. Inflation eased to 5.6% at its most recent reading for May. However, inflation is expected to breach the 3% - 6% target band in the second half of this year due to fuel price increases and the lagged impact of the weaker rand.

The Kagiso Equity Alpha Fund outperformed the average fund in the South African Equity General sector over the quarter. This outperformance was driven by strong stock-selection as many of our highest conviction positions were rewarded. The fund is number four in the Domestic General Equity sector since its inception in April 2004 – a testament to the value of our investment philosophy and process over the long term.

Strong performers for the fund over the quarter were MTN (up 13.9%), Naspers (up 27.4%), Sasol (up 5.9%) and AECI (up 12.2%), while our exposure to Standard Bank (down 5.8%), Lonmin (down 6.2%) and Anglo American (down 19.8%) detracted from performance.

Looking ahead, while the unwinding of stimulus will be a slow process, the reality is that any slowing (and ultimately reduction) represents a significant change in the flow of liquidity to markets. This will have implications for several asset classes and we will continue to avoid those assets that have benefited disproportionately from quantitative easing over the last few years.

We maintain our view that SA consumer-focused industrials are overpriced and will continue to avoid this sector. We believe that there is significant scope for capital loss as several drivers of the consumer sector (currency, interest rates, employment, wage growth and access to credit) have all turned negative. It is important to highlight that the SA resource sector's significant underperformance coincides with substantial foreign selling of local resource shares. While this represents a clear opportunity as the sector is attractively priced, it also highlights the potential downside risk to SA industrials if foreigners were to start selling.

The fund continues to be positioned in our best ideas, based on our team's proven bottom-up stock-picking process. Significant hedging provides capital protection in an increasingly expensive market and a meaningful global allocation provides useful diversification into more attractively priced markets.

Portfolio manager Gavin Wood